Message Text

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O 232059Z FEB 78 FM SECSTATE WASHDC TO AMEMBASSY LONDON IMMEDIATE

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E.O. 11652: N/A

TAGS: EAIR, UK

SUBJECT: CIVAIR: POSSIBLE USE OF UNAPPROVED FARES

REF: LONDON 02844

- 1. PATRICK SHOVELTON TELEPHONED JULES KATZ ON FEBRUARY 21 TO DISCUSS PAN AM AND TWA BUDGET AND STANDBY FARES SCHEDULED TO BECOME EFFECTIVE ON OR ABOUT FEBRUARY 24. SHOVELTON, WHO WAS HIGHLY AGITATED MADE SAME POINTS MADE BY IAN BROWN AS REPORTED REFTEL. SHOVELTON ALSO DISCUSSED POSSIBILITY OF DETAINING PAN AM AND TWA PLANES IF THESE FARES WERE FLOWN. IN ADDITION, SHOVELTON ALSO CLAIMED THAT FARES IN QUESTION HAD NOT BEEN FILED WITH THE UK.
- 2. DEPARTMENT QUICKLY REVIEWED FACTUAL SITUATION WITH LIMITED OFFICIAL USE

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PAN AM AND TWA. INFORMATION PROVIDED TO DEPARTMENT INDICATED THAT PAN AM HAD FILED TARIFFS IN QUESTION ON JANUARY 11 AND 12, AND TWA HAD FOLLOWED SUIT ON JANUARY 13. THIS INFORMATION SEEMINGLY CONFIRMED BY BRITISH NOTICE OF DISSATISFACTION CONTAINED IN BRITISH EMBASSY LETTER DATED JANUARY 25 WHICH REFERS TO THE FILINGS OF

PAN AM AND TWA OF JANUARY 11 AND 12, AND JANUARY 13
RESPECTIVELY. IN ADDITION, BRITISH CAA SENT LETTER TO
TWA IN LONDON, DATED JANUARY 26, IN WHICH IT REFERS TO
THE TWA FILINGS OF JANUARY 13. THIS FACTUAL DISCREPANCY
NOTWITHSTANDING, DEPARTMENT NOTIFIED PAN AM AND TWA
THAT THEY SHOULD NOT REPEAT NOT CARRY TRAFFIC ON THESE
FARES BEGINNING FEBRUARY 23-24. KATZ THEN TELEPHONED
SHOVELTON LATER ON FEBRUARY 21 TO CONVEY THIS INFORMATION.

- 3. PAN AM INDICATED IT WOULD NOT FLY PASSENGERS ON THESE FARES. HOWEVER, AFTER A VERY HIGH LEVEL CORPORATE MEETING, ON FEBRUARY 22, TWA DECIDED IT WOULD FLY THESE FARES ON FEBRUARY 24 UNLESS IT RECEIVED SOME FORM OF FORMAL NOTIFICATION FROM EITHER THE BRITISH GOVERNMENT OR THE USG THAT THESE FARES HAD NOT BEEN OFFICIALLY APPROVED. IT WAS DETERMINED THAT SHOVELTON'S PHONE CALL OF FEBRUARY 21, AND A FEBRUARY 21 EVENING PHONE CALL FROM THE BRITISH AMBASSADOR TO UNDER-SECRETARY COOPER, WERE SUFFICIENT TO CONSTITUTE FORMAL DIPLOMATIC NOTIFICATION THAT THE FARES HAD NOT BEEN APPROVED. TWA WAS NOTIFIED THAT THE STATE DEPARTMENT WOULD PROVIDE IT WITH A LETTER PROVIDING THE FORMAL NOTIFICATION WHICH TWA WAS SEEKING.
- 4. AT THE SAME TIME, LORD BRIDGES REQUESTED AN APPOINT-MENT LATE AFTERNOON FEBRUARY 22 WITH JAMES ATWOOD, LIMITED OFFICIAL USE

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DEPUTY ASSISTANT SECRETARY FOR TRANSPORTATION AFFAIRS. TO REITERATE THE BRITISH GOVERNMENT POSITION RE PAN AM AND TWA FLYING THESE FARES ON FEBRUARY 23 AND 24. HE STRESSED MOST EMPHATICALLY HIS UNDERSTANDING FROM LONDON WAS THAT THE FARES IN QUESTION HAD NEVER BEEN FILED WITH THE UK GOVERNMENT AND THAT THE VERY INTENSE REACTION FROM LONDON WAS RELATED IN PART TO THIS FACT. LORD BRIDGES ALSO SHOWED US A COPY OF A TELEX WHICH HAD BEEN SENT TO THE PRESIDENT OF TWA FROM THE UK DEPARTMENT OF TRADE ON FEBRUARY 22 REPEATING THE BRITISH INTENTION THAT THE FARES HAD NEVER BEEN FILED AND STRESSING THE DIRE CONSEQUENCES WERE TWA TO FLY THE FARES BEGINNING FEBRUARY 24. WE RESPONDED THAT THERE SEEMED TO BE SOME DEGREE OF CONFUSION REGARDING THE FACTS OF THE FILINGS BUT THAT IN ANY CASE PAN AM AND TWA SHOULD NOT FLY THE FARES UNTIL THE BRITISH GOVERNMENT HAD APPROVED THEM. WE STRESSED THE USG SUPPORT OF THESE FARES AND OUR CONCERN THAT THE BRITISH GOVERNMENT DID NOT SEEM PREPARED ON THE BASIS OF RECENT INDICATIONS, TO APPROVE THESE FILINGS.

5. THE DEPARTMENT THEN ON FEBRUARY 23, SENT A LETTER

TO THE PRESIDENT OF TWA ADVISING QUOTE THAT IT IS THE VIEW OF THE U.S. GOVERNMENT THAT TWA SHOULD NOT CARRY PASSENGERS ON THESE FARES UNLESS AND UNTIL THE BRITISH GOVERNMENT APPROVES THEM. TO DO OTHERWISE WOULD BE A VIOLATION OF THE US-UK AIR SERVICES AGREEMENT OF JULY 23, 1977. WE REGRET HAVING TO STATE THIS POSITION, AND WE REGRET THAT THE BRITISH GOVERNMENT HAS DECLINED THUS FAR TO APPROVE YOUR PROPOSED FARES. WE WILL CONTINUE OUR EFFORTS TO SECURE THEIR ULTIMATE ACCEPTANCE BY THAT GOVERNMENT. UNQUOTE TWA HAS CONFIRMED TO THE DEPARTMENT THAT IT WILL NOT RPT NOT FLY THESE FARES ON' FEBRUARY 24.

6. DEPARTMENT HAS REQUESTED PAN AM AND TWA TO PROVIDE LIMITED OFFICIAL USE

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COPIES OF THE APPROPRIATE FILINGS EACH AIRLINE MADE WITH THE UK. AT THIS POINT, IT SEEMS TO US THAT THE BRITISH SEEM TO BE IN ERROR IN CLAIMING THAT THE FILINGS WERE NOT MADE. WHILE SETTING THE FACTUAL RECORD STRAIGHT WILL NOT REALLY AFFECT THE SUBSTANTIVE QUESTIONS INVOLVED, DEPARTMENT HOPES SOON TO BE ABLE TO DEMONSTRATE THAT ONE MAJOR CAUSE OF THE INTENSE BRITISH CONCERN WAS A FACTUAL ERROR ON THEIR PART. VANCE

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